



To our valued partners and customers,

I hope this message finds you well. The last few months have certainly been filled with new challenges and uncertainty. Thanks to your loyalty and the tireless efforts of our employees, Kodak Alaris is weathering the storm. We still have a long road ahead. But we are optimistic that together, we will come out of this stronger than ever.

Our top priority remains the health and safety of our employees, customers and partners worldwide. We continue to provide service in locations where there are no restrictions and we are complying with government mandates to resume service when we're allowed. Our supply chain is intact and strong and our manufacturing sites in China are up and running at nearly full capacity. Other facilities around the world are gradually re-opening in compliance with government regulations.

As expected, business headwinds over the past few months were particularly strong. However, Kodak Alaris took swift and decisive precautions which are delivering the desired results and helping the company avoid a more severe economic impact. In fact, Kodak Alaris delivered an excellent end to the fiscal year in March and, all things considered, April and May business results were strong for the Alaris division. Considering the level of disruption worldwide across all industries, it was an impressive performance – better than we expected.

We are winning net new business in healthcare, logistics, and government and seeing other encouraging pockets of success. We are collectively placing our attention in areas where we can help customers and partners respond to the global health crisis and mitigate the disruption that's happening around the world.

For example, our new set of remote work solutions are designed to help you and your customers stay connected even as you address the inherent data challenges of working from home:

- Kodak Alaris partnered with [iMedX](#) to provide paper-based hospitals with a remote Coding Solution so clinical coding can be conducted off-site. The solution enables hospitals to meet their business continuity planning requirements for hospital staff in response to COVID-19.
- Xenith Intelligent Workplace Services partnered with Kodak Alaris to create a pre-configured [Scan@Home Solution](#) built on INFuse, our Smart Connected Scanning Solution. The platform enables remote workers to scan directly into line-of-business systems from their home offices.

More than 700 partners have joined Kodak Alaris at our Virtual Partner Summits. We had planned on holding these meetings face to face in locations around the world but due to the COVID-19 crisis, we



decided to make it a virtual event. Feedback from our partners on the content delivered and use of technology to host these critical events have been outstanding. If you missed these events, I'd encourage you to reach out to your Kodak Alaris contacts for more information.

Amid the coronavirus pandemic and beyond, as organizations seek solutions for keeping people connected while staying apart, Kodak Alaris is at the forefront of providing safe and effective solutions for your business. Thanks to your loyalty and support, I'm confident that together we will prevail.

For the most up to date information on Kodak Alaris' response to COVID-19, please visit our [website](#).

Don Lofstrom

President & General Manager

Alaris division of Kodak Alaris