



Case Study

Kodak Ngenuity 9125 Scanners deliver huge efficiency gains for busy service bureau

50% increase in flow-through rates is just one of many positive metrics

Front-end Accounts Payable (AP) preprocessing mailroom services are a featured solution and significant portion of the service bureau operations of New England Document Systems (NEdocs). Over the years, as this line of business grew, the company knew it needed to research and purchase new scanners to gradually replace its aging **Böwe Bell + Howell** (B+H) Scanner fleet.

Situation

A service bureau performing front-end Accounts Payable preprocessing needed to replace its aging fleet of scanners.

Objective

Implement fast, reliable scanners that integrate seamlessly with **Digitech PaperVision** Capture Software and **Vision360** Enterprise Software.

Solution

A solution using **Kodak Ngenuity** 9125 and **Kodak i5600** Scanners, **Digitech PaperVision** Capture Software, and BlueCreek Software's **Vision360** Enterprise Software.

Results

Flow-through rates have increased by 50% and key AP solutions can now save the company's clients up to 70% per year.

Upgrading to increase efficiency

As it began its search, NEdocs focused on devices that could provide optimal operation in AP preprocessing and back-end scanning areas at faster speeds, durable, issue-free scanning over multiple shifts while handling millions of images per month, and superior image quality. Seamless integration with **PaperVision** Capture Software and **Vision360** Enterprise Software, and reduced time spent on Quality Control (QC) and rescanning were also essential.

"We needed to confirm that whatever scanners we selected would meet all of our requirements, so we did a great deal of scanner evaluation and testing prior to making any long-term capital investments," says Kelly Plourde, Business Development Manager at NEdocs.

“I cannot imagine better front-end capture hardware for AP and other solutions we offer.”

Bob Camire, Production Manager, New England Document Systems

Continuing a legacy of success

Based on its success with **Bell + Howell** Scanners, the company's research put the **Kodak Ngenuity** Scanners on its short list for capture-capability expansion. “We knew the **Ngenuity** Scanners originally came from B+H and we've been working closely with Kodak Alaris (previously Kodak's Document Imaging team) since 1996,” notes Production Manager Bob Camire. “As we explored options, we found that our speed, quality, reliability, and service requirements were best met by the **Ngenuity** 9125 Scanners.”

NEdocs was initially impressed with the 100% compatibility with **PaperVision** Capture Software and **Vision360** Enterprise, and the features – especially image enhancement – of the 9125 Scanners. The company purchased new 9125 Scanners and a **Kodak i5600** Scanner, creating a stronger front-end to provide expanded preprocessing mailroom AP services to clients.

“We essentially become our clients' Accounts Payable front-end receiving system for their vendor invoices,” Plourde explains. “No matter how their documents originate – paper, email, or other electronic means – we scan and enter them into an automated workflow and make all the data available to the client electronically. They achieve a fully automated accounts payable process without giving up any control.”

Impressing prospects

“When we talk with a prospective client, we like to bring decision-makers to our operations center,” says Lynn Siska, Director of Sales for NEdocs. “When they visit and experience our proven processes, security, documentation, equipment, and people, the combination becomes a key differentiator for NEdocs.”

The company's AP workflow delivers multiple advantages to its clients, including the verification of all capture data for accuracy, streamlined integration with Enterprise Content Management (ECM) systems, **Microsoft SharePoint**, **Oracle** and others, and instant access to accruals. It also provides complete visibility and control of their AP process from the moment each invoice is entered.

“The **Ngenuity** 9125 Scanners have proven themselves and demonstrated great ongoing performance over time,” Camire says. That's why they've added more to their fleet and have also invested in a **Kodak i5600** Scanner, a high volume scanner from Kodak Alaris offering best-in-class total cost of ownership/performance. “Between the significantly improved speeds and productivity, trouble-free operation, and image quality that our clients love, I cannot imagine better front-end capture hardware for AP and other solutions we offer.”



Kodak Ngenuity Scanner

With its move to a new solution, NEdocs is enjoying hassle-free integration of scanners with automation software and is easily handling the growth of its AP preprocessing mailroom service business. The company has also slashed the time spent on QC and rescans, and improved flow-through rates by up to 50%. In addition, NEdocs is providing increased flexibility for clients, allowing them to reduce operational costs and overhead as much as 70%, and cut paper storage costs by 90%.

In the end, these improvements allow NEdocs to deliver increased process transparency, fewer supplier payment calls, decreased invoice processing times and costs, elimination of payment errors/late fees, and the ability to benefit from early payment discounts.

Want to learn more?

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